

Jexus Select Trust



nexus Blackstone

Initial public offering of up to [●] Units (as defined herein) for cash at a price of ₹[●] per Unit aggregating up to ₹32,000.00 million by Nexus Select Trust comprising of a fresh issuance of up to [●] Units aggregating up to ₹14,000.00 million (the "Fresh Issue") and an offer for sale of up to [●] Units by the Selling Unitholders aggregating up to ₹18,000.00 million (the "Offer for Sale" and together with the Fresh Issue, the "Offer").

Institutional Investor Portion: Not more than 75% of the Offer

Non-Institutional Investor Portion: Not less than 25% of the Offer

Price Band: ₹ 95 to ₹ 100 per Unit

Bids can be made for a minimum of 150 Units and in multiples of 150 Units thereafter by Bidders other than Anchor Investors.

Risks to Investors:

- 1. The Nexus Select Trust does not provide any assurance or guarantee of any distributions to the Unitholders. The Nexus Select Trust may not be able to make distributions to Unitholders in the manner described in the Offer Document or at all, and the level of distributions may decrease.
- 2. The Nexus Select Trust has a limited operating history and may not be able to operate our business successfully, achieve our business objectives or generate sufficient cash flows to make or sustain distributions. Further, the Condensed Combined Financial Statements are prepared for the Offer Document and may not necessarily represent our consolidated financial position, results of operation and cash flows.
- 3. The Nexus Select Trust does not have any industry peers as on date of the Offer Document as there are no listed real estate investment trusts in the retail sector in India.*

BASIS FOR OFFER PRICE

*All existing listed real estate investment trusts in India operate primarily in the commercial office sector.

Credit Rating: Nexus Select Trust has been assigned a corporate credit rating of Provisional CRISIL AAA (Stable) by CRISIL and an issuer rating of Provisional [ICRA]AAA (Stable) by ICRA Limited.

	building 1 100ess and off the basis of quantitative and quantative factors as described below.				
	Bidders are requested to also refer to "Risk Factors", "Our Business and Properties", and "Financial Information" on pages 24, 145 and 394, respectively, of the Offer Document,				
	to make an informed investment decision.				
	The Price Band is ₹95 to ₹100 per unit.				
Based on the evaluation of the qualitative and quantitative factors listed below, the Equity Value at the Floor Price, the Cap Price and the Offer Price is as follows:					
	(in ₹ million, other than number of units)				

	(in ₹ million, other than number				
Particulars	At Floor Price	At Cap Price	At Offer Price		
Equity Value	1,43,925	1,51,500	[•]		
Total number of Units (Post-Offer)	1,51,50,00,000	1,51,50,00,000	[•]		

Qualitative Factors: We believe that some of the qualitative factors which form the basis for computing the Offer Price are as follows

· Located in India, one of the world's fastest growing consumption-led major economies; • India's largest portfolio of Grade-A Urban Consumption Centres with a presence in 14 of India's key consumption cities; • Highly occupied by a diversified tenant base of renowned national and international brands; • Strong embedded growth with inflation hedged cash flows; • Strategically located in prime in-fill locations with high barriers to entry; • Fully integrated platform with a highly experienced management team; • Proprietary insights and access through industry-leading technology initiatives; • Renowned Sponsor with global expertise and local knowledge; and • Long-term ESG commitment. For further details, see "Our Business and Properties—Our Competitive Strengths" on page 150 of the Offer Document.

Quantitative Factors: Some of the information presented below is based on the Condensed Combined Financial Statements. For details, see "Financial Information of the Nexus Select Trust" on page 721 of the Offer Document.

We believe that some of the quantitative factors which may form the basis for computing the Offer Price are as follows

The Offer Price will be determined by the Manager, in consultation with the Lead Managers, on the basis of assessment of

Valuation provided by the Value

The Valuer has followed the income approach, wherein the value of the Portfolio has been assessed through the discounted cash flow method using rental reversion and the value of the solar assets and hotel components at the respective Asset SPVs have been valued using discounted cash flow method. The assumptions based on which the value of the Portfolio has been arrived at, have been disclosed in the section entitled "Summary Valuation Report" on page 884 of the Offer Document. 2. Projections

The Manager has provided the projected revenue from operations, EBITDA cash flow from operating activities NOI and NDCF of the Nexus Select Trust for the FY24, FY25 and FY26. For details of the Projections and notes thereto, see "Projections" on page 445 of the Offer Document.

3. Price/Net Asset Value per Unit ratio in relation to Offer Price:

Particulars	Amount (in ₹) ⁽¹⁾	Price/ Net Asset Value per Unit		
		At Floor Price	At Cap Price	At Offer Price
Net Asset Value per Unit as of December 31, 2022	127.73	0.74	0.78	[•]

¹⁾ Net asset value in accordance with Condensed Combined Financial Statements have been used in the analysis. For further details, refer to "Statement of Net Assets at Fai Value (NAV)" on page 738 of the Offer Document. Net Asset Value per unit has been calculated based on Net Assets at Fair Value for Nexus Select Trust as at December 31 2022 of ₹183,100.73 million, reduced for net asset values of WRPL and 30% of NMMCPL since these are proposed to be acquired from primary proceeds

The Nexus Select Trust does not have any industry peers as on date of the Offer Document as there are no listed real estate investment trusts in the retail sector in India

For further details, please see the section entitled "Basis for Offer Price" beginning on page 588 of the offer document dated April 28, 2023 ("Offer Document")

BID/OFFER PROGRAM

ANCHOR INVESTOR BIDDING DATE: MONDAY, MAY 08, 2023

BID/OFFER OPENS ON: TUESDAY, MAY 09, 2023*

BID/OFFER CLOSES ON: THURSDAY, MAY 11, 2023

*The Manager may, in consultation with the Lead Managers, consider participation by Anchor Investors in accordance with the REIT Regulations and the SEBI Guidelines. The Anchor Investor Bid/Offer Period shall be one Working Day prior to the Bid/Offer Opening Date *The Manager may, in consultation with the Lead Managers, consider closing the Bid/Offer Period for Institutional Investors one Working Day prior to the Bid/Offer Closing Date in accordance with the SEBI Guidelines

Applications supported by blocked amount (ASBA) is a better way of applying to issues by Mandatory in public issues. No cheque will be accepted



For individual Non-Institutional Investors using UPI Mechanism, the Stock Exchanges shall share the bid details (including UPI ID) with Sponsor Bank on a continuous basis to enable the Sponsor Bank to initiate UPI Mandate Request to individual Non-Institutional Investors for blocking of funds. The Sponsor Bank shall initiate request for blocking of funds through NPCI to individual Non-Institutional Investors, who shall accept the UPI Mandate Request for blocking of funds on their respective mobile applications associated with UPI ID linked bank account

In case of any revision to the Price Band, the Bid/Offer Period will be extended by at least one Working Day, and in case of force majeure, banking strike or similar circumstances, for reasons to be recorded in writing, the Bid/Offer Period will be extended for a minimum period of three Working Days, subject to the total Bid/Offer Period not exceeding 30 days, provided that there shall not be more than two revisions to the Price Band during the Bid/Offer Period. Any revision to the Price Band and the revised Bid/Offer Period, if applicable, will be widely disseminated by notification to the Stock Exchanges during the Bid/Offer Period and by indicating the change on the respective websites of the Nexus Select Trust, the Sponsor, the Manager and the Stock Exchanges. The Manager in consultation with the Lead Managers, may retain oversubscription in the Offer in accordance with the REIT Regulations and the SEBI Guidelines.

This Offer is being made through the Book Building Process and in compliance with the REIT Regulations and the SEBI Guidelines, wherein not more than 75% of the Offer shall be available for allocation on a proportionate basis to Institutional Investors, provided that the Manager, in consultation with the Lead Managers, may allocate up to 60% of the Institutional Investor Portion to Anchor Investors on a discretionary basis in accordance with the REIT Regulations and the SEBI Guidelines. Further, not less than 25% of the Offer shall be available for allocation on a proportionate basis to Non-Institutional Investors, in accordance with the REIT Regulations and the SEBI Guidelines, subject to valid Bids being received at or above the Offer Price. For details, see "Offer Information" on page 546 of the Offer Document. Individual Non-Institutional Investors with a Bid Amount of ₹0.50 million or less may Bid using the UPI Mechanism. All Bidders (except Anchor Investors) are required to utilise the Application Supported by Blocked Amount ("ASBA") process by providing details of their respective ASBA accounts and UPI ID (in case of individual Non-Institutional Investors using the UPI Mechanism Bidding with a Bid Amount of ₹ 0.50 million or less), in which case the corresponding Bid Amounts will be blocked by the SCSBs or

under the UPI Mechanism, as applicable to participate in the Offer. For details, see "Offer Information" on page 546 of the Offer Document.

Bidders should note that on the basis of Bidders' PAN, DPID, UPIID (for individual Non-Institutional Investors Bidding for a Bid Amount of ₹0.50 million or less using the UPI Mechanism) and Client ID provided by them in the Bid cum Application Form and as entered into the electronic bidding system of the Stock Exchanges by the Members of the Syndicate and the SCSBs as the case may be, the Registrar will obtain from the Depository the demographic details including the Bidders' address, occupation and bank account details including the nine-digit magnetic ink character recognition ("MICR") code as appearing on the cheque leaf ("Demographic Details"), from the Depository. The Demographic Details will be used for giving refunds and allocation advice (including

through physical refund warrants, direct credit, NACH, NEFT and RTGS) to the Bidders. Hence, Bidders are advised to immediately update their bank account details, PAN and Demographic Details as appearing on the records of the Depository Participant and ensure that they are true and correct. Failure to do so could result in delays in dispatch/credit of refunds to Bidders at the Bidders sole risk and none of the Lead Managers, the Registrar, the Escrow Collection Banks, the Sponsor Bank, the SCSBs, the Manager or the Trustee will have any responsibility or undertake any liability for this. Accordingly, Bidders should carefully fill in their depository account details in the Bid cum Application Form.

By signing the Bid cum Application Form, the Bidder is deemed to have authorized the Depositories to provide to the Registrar, on request, the required Demographic Details as available in their records.

Bids with no corresponding record available with the Depositories matching the three parameters (namely, Bidders PAN (in case of joint Bids, PAN of First Bidder), the DP ID, the UPI ID (for individual Non-Institutional Investors Bidding for a Bid Amount of ₹0.50 million or less using the UPI Mechanism) and Client ID), are liable to be rejected. Listing: Our Units are proposed to be listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE", together with BSE, the "Stock Exchanges") The Nexus Select Trust has received in-principle approvals from the BSE and NSE for listing of our Units pursuant to letters dated December 20, 2022 and December 21

2022, respectively. NSE is the Designated Stock Exchange for the Offer. SEBI Disclaimer: It is to be distinctly understood that submission of the Offer Document to SEBI should not in any way be deemed or construed that the same has been cleared or approved by SEBI. SEBI does not take any responsibility either for the financial soundness of any scheme or the project for which the issue is proposed to be made or for the correctness of the statements made or opinions expressed in the Draft Offer Document, the Offer Document or the Final Offer Document.

NSE Disclaimer: It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Offer Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the Offer Document. The investors are advised to refer to the Offer Document for the full text of the "Disclaimer clause of NSE" on page 5 of the Offer Document

BSE Disclaimer: It is to be distinctly understood that the permission given by BSE Limited should not in any way be deemed or construed that the Offer Document has been cleared or approved by BSE Limited nor does it certify the correctness or completeness of any of the contents of the Offer Document. The investors are advised to

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refer to the Offer Document for the full text of the Disclaimer clause of the BSE on page 4 of the Offer Document.

General Risks: Investments in Units involve a degree of risk and investors should not invest any funds in the Offer unless they can afford to take the risk of losing their entire investment. For taking an investment decision, investors must rely on their own examination of the Nexus Select Trust and the Offer. Prospective Investors are advised to read "Risk Factors" on page 24 of the Offer Document before making an investment decision relating to the Offer. Each prospective investor is advised to consult its own advisors in respect of the consequences of an investment in the Units being issued pursuant to the Offer Document. The Offer Document has been prepared by the

Manager solely for providing information in connection with the Offer. The Securities and Exchange Board of India ("SEBI") and the Stock Exchanges assume no responsibility for or guarantee the correctness or accuracy of any statements made, opinions expressed, or reports contained herein. Admission of the Units to be issued pursuant to the Offer for trading on the Stock Exchanges should not be taken as an indication of the merits of the Nexus Select Trust or of the Units. A copy of the Offer Document has been delivered to SEBI and the Stock Exchanges.

SEBI Registration No.: INR000000221

BOOK RUNNING LEAD MANAGERS BofA SECURITIES **AXIS** CAPITAL HSBC **IIFL** SECURITIES JM FINANCIAL **BofA Securities India Limited Axis Capital Limited** Citigroup Global Markets India Private Limited **HSBC Securities and Capital Markets (India) IIFL Securities Limited** JM Financial Limited Ground Floor, "A" Wing One BKC, "G" Block Axis House, Level 1, C-2 Wadia International Centre. 1202. 12th Floor, First International Finance Centre. **Private Limited** 10th Floor, IIFL Centre, Kamala City, 7th Floor, Cnergy, Appasaheb Marathe Marg, Senapati Bapat Marg, Lower Parel (West), Bandra Kurla Complex, Bandra (East) Pandurang Budhkar Marg. Worli, Mumbai 400 025. G-Block, Bandra Kurla Complex, Bandra (East). 52/60. Mahatama Gandhi Road. Fort. Prabhadevi, Mumbai 400 025, Maharashtra, India Mumbai 400 051, Maharashtra, India Mumbai 400 098, Maharashtra, India Mumbai 400 001, Maharashtra, India Mumbai 400 013. Maharashtra, India Maharashtra, India Tel: +91 22 6623 3000 Tel: +91 22 6632 8000 Tel: +91 22 4325 2183 Tel: +91 22 6175 9999 Tel: +91 22 6864 1289 Tel: +91 22 4646 4728 E-mail: nexus.trust@imfl.com E-mail: dg.nexus_select_trust_ipo@bofa.com E-mail: nexusselecttrust.ipo@axiscap.in E-mail: nexusselecttrust.ipo@citi.com E-mail: nexusmallsipo@hsbc.co.in E-mail: nexus.reit@iiflcap.com Website: www.imfl.com Investor grievance e-mail: Investor grievance e-mail: complaints@axiscap.in Investor grievance e-mail: investors.cgmib@citi.com Investor Grievance ID: investorgrievance@hsbc.co.in Website: www.iiflcap.com Investor Grievance ID: grievance.ibd@imfl.com dg.india merchantbanking@bofa.com Website: www.axiscapital.co.in Website:www.online.citibank.co.in/rhtm/citigroupgloba Website: www.business.hsbc.co.in/en-qb/ Investor Grievance ID: iq.ib@iiflcap.com Contact Person: Prachee Dhuri Website: www.ml-india.com Contact Person: Harish Patel Iscreen1.htm in/generic/ipo-open-offer-and-buyback Contact Person: Harshvardhan Jain/ SEBI Registration No.: INM000010361 Contact Person: Abhraieet Baneriee SEBI Registration No.: INM000012029 Contact Person: Huzefa Bodabhaiwala Contact Person: Vipin Jha/Rishi Tiwari Pawan Kumar Jain SEBI Registration No.: INM000011625 SEBI Registration No.: INM000010940 SEBI Registration No.: INM000010718 SEBI Registration No.: INM000010353 **BOOK RUNNING LEAD MANAGERS** REGISTRAR TO THE OFFER COMPLIANCE OFFICER Charu Patki J.P.Morgan **6** kotak[®] **OSBICAPS** Morgan Stanley **▲** KFINTECH Embassy 247, Unit No. 501, B Wing, Lal Bahadur Shastri Marg, Vikhroli West, Mumbai 400 083 Maharashtra, India. J.P. Morgan India Private Limited Kotak Mahindra Capital Company Limited Morgan Stanley India Company Private Limited SBI Capital Markets Limited KFin Technologies Limited Tel: +91 22 6280 5000 Fax: NA 1st Floor, 27 BKC, Plot No. 27 G Block, 18th Floor, Tower 2, One World Center Plot 841, J.P. Morgan Tower, Off. C.S.T. Road, Kalina, 202, Maker Tower "E", Cuffe Parade Selenium, Tower B, Plot No. 31 and 32 E-mail: charu.patki@nexusmalls.com Jupiter Textile Mill Compound, Senapati Bapat Marg. Santacruz (East), Mumbai 400 098 Bandra Kurla Complex, Bandra (East). Financial District, Nanakramouda, Serilingampally, Mumbai 400 005, Maharashtra, India Website: www.nexusselecttrust.com Hyderabad, Rangareddi 500 032 Maharashtra, India Mumbai 400 051, Maharashtra, India Lower Parel, Mumbai 400 013, Maharashtra, India Tel: +91 22 2217 8300 Tel: +91 22 6157 3000 Tel: +91 22 4336 0000 Tel: +91 22 6118 1000 Telangana, India E-mail: nexusselecttrust@sbicaps.com Bidders can contact the Compliance Officer or the E-mail: nexus_IPO@jpmorgan.com E-mail: nexusselecttrust@kotak.com E-mail: nexuselectrustipo@morganstanlev.com Tel: +91 40 6716 2222 Investor Grievance ID: Registrar to the Offer in case of any pre-Offer or post-E-mail: nexusselecttrust.ipo@kfintech.com Investor grievance e-mail: Investor grievance e-mail: Investor grievance e-mail: Offer related problems such as non-receipt of investor.relations@sbicaps.com investorsmb.ipmipl@ipmorgan.com kmccredressal@kotak.com investors india@morganstanlev.com Investor grievance e-mail: einward.ris@kfintech.com Allotment Advice/ letter of Allotment, credit of Allotted Website: www.sbicaps.com Website: www.jpmipl.com Website: https://investmentbank.kotak.com Website: www.morganstanley.com Website: www.kfintech.com Units in the respective beneficiary account and refund Contact Person: Nidhi Wangnoo/ Govind Khetan Contact Person: Sambit Rath/Karan Savardekar Contact Person: M Murali Krishna Contact Person: Ganesh Rane Contact Person: Shrevas Goel

AVAILABILITY OF THE OFFER DOCUMENT: Investors are advised to refer to the Offer Document and the Risk Factors section on page 24 of the Offer Document, contained therein before applying in the Offer Document is available on the website of SEBI at www.sebi.gov.in, BSE at www.bseindia.com, NSE at www.bseindia.com and at the websites of the Book Running Lead Managers, i.e. BofA Securities India Limited, Axis Capital Limited, HSBC Securities and Capital Markets (India) Private Limited, JM Financial Limited, JM Financial Limited, JM Financial Limited, Axis Capital Markets Limited, Morgan Stanley India Company Private Limited, and SBI Capital Markets Limited at www.ml-india.com, www.axiscapital.co.in, www.online.citipo-open-offer-and-buyback, www.jmfl.com, www.jmfl.com, www.jmfl.com, www.jmfl.com, https://investmentbank.kotak.com, www.morganstanley.com and www.sbicaps.com. respectively.

SEBI Registration Number: INM000003531

SEBI Registration No.: INM000011203

AVAILABILITY OF BID CUM APPLICATION FORMS: Bid-cum-Application Forms can be obtained from the Principal place of business of Nexus Select Trust, Tel: +91 22 6280 5000; Fax: NA, at the offices of the BRLMs: BofA Securities India Limited, Tel: +91 22 6632 8000; Axis Capital Limited, Tel: +91 22 4325 2183; Citigroup Global Markets (India) Private Limited, Tel: +91 22 6175 9999; HSBC Securities and Capital Markets (India) Private Limited, Tel: +91 22 6840 4728; JM Financial Limited, Tel: +91 22 6157 3000; Kotak Mahindra Capital Company Limited, Tel: +91 22 4336 0000; Morgan Stanley India Company Private Limited, Tel: +91 22 6136 3400, Kotak Securities Limited, Tel: +91

APPLICATIONS SUPPORTED BY BLOCKED AMOUNT (ASBA): Investors other than Anchor Investors have to apply through the ASBA process, please refer to the details given in the ASBA Form and the Abridged Offer Document and also please refer to the section entitled "Offer Information" beginning on page 546 of the Offer Document. ASBA Forms can also be downloaded from the websites of the Stock Exchanges. ASBA form can be obtained from the list of banks that is available on the website of SEBI at www.sebi.gov.in. ASBA Forms can be obtained from Members of the Syndicate, Registered Brokers from list provided on the websites of the BSE and the NSE at http://www.bseindia.com/Markets/PublicIssues/brokercentres_new.aspx?expandable=3 and http://www.nseindia.com/products/content/equities/ipos/ipo_mem_terminal.htm, respectively, RTAs and CDPs from the list provided on the websites of Stock Exchanges at http://www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?expandable=6 and https://www.nseindia.com/products-services/initial-public-offerings-asba-procedures, respectively.

Sub-syndicate Members: Axis Securities Limited, Amrapali Capital & Finance Services Limited, Anand Rathi Share & Stock Brokers Limited, Anand Rathi Share Consultants) Limited, Globe Capital Markets Ltd, HDFC Securities Limited, Elimited, Elimited, Elimited, Elimited, Elimited, Indicated Services Limited, Elimited, Elimited, Elimited, Elimited, Elimited, Rational Services Limited, Rational Services Limited, Elimited, Elimited, Patel Wealth Advisors Pvt Limited, Patel Wealth Advisors Pvt Limited, Prabhudas Limited, Pravin Rational Services Limited, Rational Services Limited, Pravin Rational Services Limited, Rational Services

Escrow Collection Bank, Public Offer Account Bank, Sponsor Bank and Refund Bank: Axis Bank Limited

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Offer Document.

sold within the United States, except pursuant to an exemption from registration. No public offering of the Units or other securities is being made in the United States.

SEBI Registration No.: INM000008704

On behalf of Nexus Select Trust

orders and non-receipt of funds by electronic mode.

Place : Mumbai Date : May 2, 2023

SEBI Registration No.: INM000002970

Charu Patki Compliance Officer

Nexus Select Trust, acting through its Manager, is proposing, subject to receipt of requisite approvals, market conditions and other considerations, to make an initial offer of its Units representing an undivided beneficial interest in Nexus Select Trust, and has filed the Offer Document with SEBI and the Stock Exchanges on April 28, 2023. The Offer Document is available on the website of SEBI at www.sebi.gov.in, BSE at www.bseindia.com, NSE at www.nseindia.com, as well as on the websites of the Book Running Lead Managers i.e. BofA Securities India Limited, Axis Capital Limited, Limited, Dilar Document Limited, Dilar Document Limited, John Markets India Private Limited, Morgan Stanley India Company Private Limited, Morgan Stanley India Company Private Limited, Morgan Stanley India Company Private Limited, and SBI Capital Markets Limited at www.noline.citiantal.co.in, www.online.citiantal.co.in, www.pmill.com, thus, www.bisciners.shoulc.no.in/en-tpdi/ingeneric/ipo-open-offer-o

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