

options drives IPO momentum: Sonia Dasgupta, JM Financial

Eclectic mix of sectoral

IPOS/FPOS



according to JM Financial. Domestic investors, fueled by robust mutual fund inflows, are playing a crucial role in deal pricing. IPO activity will likely

strong, offering investors diverse sectoral options,

center on mid-sized companies seeking to unlock value and raise capital for expansion.

executive said.

banking, JM Financial.

companies.

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Initial public offerings

(IPO) is expected to maintain its momentum

by providing investors an eclectic mix of

"The IPO pipeline is very strong across all

sectoral options, a top JM Financial

sectors. Had the activity been concentrated in a single sector, you could have witnessed investor fatigue. But today, the IPO pipeline is spread across a broad range of sectors and that is driving the **investor interest**," said **Sonia Dasgupta**, MD and CEO, investment

The company consistently ranks among top

arrangers of equity capital for Indian

Auto components makers, real estate,

new age tech companies are amongst those lining up IPO's, according to the investment banker.

She cautioned that news flows could create

volatility in the short term especially if they

are around external factors such as

financial services providers, hospitality and

geopolitical tensions and tariffs. However, she emphasized that domestic investors were becoming a major force in deal making.

"Mutual fund flows have been consistently

strong and given the size of their AUM's,

placements or block deals," she said.

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they have become very active players across

all deals – be it IPOs, qualified institutional

1. Walmart-backed
PhonePe may seek \$1.5
billion in Indian IPO

Decodi
gap in I

It had become important to hear their voice

timing of deals, the investment banker said.

having a say to decide the pricing of a deal –

something that was once dominated entirely

when determining signing, pricing and

"It's exciting to see Indian investors now

by international investors when I began my career" she remarked.

want to unlock value for investors such as PE firms, according to Dasgupta. In the process, they may also raise some primary capital for growth, she projected.

Mutual fund assets under management had reached a record Rs. 72.2 lakh crore as of 31 May as per date from the Association of

IPO activity would be largely concentrated

around mid-sized companies because they

Mutual Funds in India. Of this Rs. 13.3 lakh crore was added in the previous year.

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