

## JM Financial acts as Lead Manager to the INR 2000 Crs. Public Issue of NCDs (Tranche I) by Muthoot Finance Limited

Muthoot Finance recently concluded its Public issue of NCDs. This INR 2,000 Crs. issue with a base issue size of INR 100 Cr, with an option to retain oversubscription of upto INR 1,900 Cr, was rated CRISIL AA/Positive by CRISIL and ICRA AA/Stable by ICRA.

The offering had tenor options of 38 and 60 months. The coupons for the QIB/Corporates were in the band of 7.15%-7.75%, while they were 7.40%-8.00% for retail and HNIs investors.

**JM Financial was appointed as one of the lead managers to this issuance.**

### Issue Performance

The issuer was able to mobilize applications of INR ~2,964.6 Cr on day 1 itself, total applications received to the tune of ~3,116.5 Cr. JM Financial played a key role in this issuance, mobilizing ~47% of the total applications of ~3,116.5 Cr and helped the company to close the issue early.

JM Financial was ranked 1<sup>st</sup> amongst LMs, leading from the front in terms of amount allotted across all categories. It helped the issuer mobilize ~89% collections in Institutional, 55% in Non-Institutional, ~46% in the HNI category and ~21% in the retail category.

This performance definitely puts JM Financial ahead of the other players in the public issue management space.

The performance is also noteworthy due to the fact that the public issue of INR 2000 Crs. was launched in the backdrop of corona pandemic and this particular issuance in the AA rated space has had one of the lowest coupon ever, which made the mobilization challenging.

This speaks of the substantial value creation shown by JM Financial and put it in the limelight for the other potential issuers who have been waiting to time the market to raise money via public route.